

PRASAD M. V. THOTAPALLI

Ph.D. Candidate

Department of Management & Entrepreneurship

Raymond J. Harbert College of Business

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EDUCATION

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| Ph.D. | Management & Entrepreneurship, Auburn University (2018- till date) Dissertation Proposal - 21st April 2023 (Expected completion – Aug 2023) |
| M.Sc. | Investment Analysis, University of Stirling, UK, August 2009 |
| B.Tech. | Production Engineering, JNTUH, India, April 2001 |

RESEARCH

Research Interests

International entrepreneurship, Entrepreneurial finance, Venture capital, Emerging markets, Startup boards, Corporate governance, Board of directors, International Business

Dissertation Topic: Role of VC syndication on the emerging market new venture internationalization

Committee: Dr. Franz Lohrke (Advisor)

Dr. LaKami Baker, Dr. Garry Adams, Dr. Alan Walker

Published Article

Venugopal, A., Al-Shammari, M., Thotapalli, P., & Fuad, M. (2022). "Liabilities of origin and its influence on firm's corporate social performance? A study of emerging market multinational corporations", *Thunderbird International Business Review*.

Working Research Papers

Thotapalli, P., Lohrke, F. Deal characteristics of VC-backed cleantech new ventures of the emerging market. [Undergoing further data analysis; draft available upon request]

Thotapalli, P., Lohrke, F. Antecedents to Venture Capital's Choice of Board Governance Mechanisms. [Data collection stage]

Thotapalli, P. Determinants of legal expertise on the board of directors. [Data collection stage]

Thotapalli, P. Firm innovativeness, and risk-taking: Antecedents to the appointment of the legal expertise to the board of directors. [Need additional data to test; Data collection in process]

Thotapalli, P. The effects of the legal expertise to the board of directors on reducing corporate misconduct. [Data collection stage]

Editorial/reviewing activities

AOM 2022; AOM 2021; AOM 2020

Reviewed conference papers for the Technology and Innovation Management (TIM) division

Reviewed conference papers for the Entrepreneurship (ENTR) division

AIB 2022; AIB 2021; AIB 2020

Reviewed conference papers for the International Entrepreneurship division

TEACHING

Teaching (Instructor, Auburn University)

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| Spring 2022 Auburn University | Instructor - <i>Strategic Management</i> (1 section: In-person) MNGT 4800 - Overall Instructor Rating: 5.62/6 |
| Summer 2021 Auburn University | Instructor - <i>Strategic Management</i> (1 section: Online) MNGT 4800 -Overall Instructor Rating: 5.62/6 |
| Spring 2021 Auburn University | Instructor - <i>Strategic Management</i> (1 section: Hybrid) MNGT 4800 - Overall Instructor Rating: 5.35/6 |
| Fall 2020 Auburn University | Instructor - <i>Strategic Management</i> (1 section: Hybrid) MNGT 4800 - Overall Instructor Rating: 5.86/6 |
| Spring 2020 Auburn University | Instructor – <i>Principles of Management</i> (1 section: In-person & Hybrid) MNGT 4800 - Overall Instructor Rating: 5.6/6 |
| Fall 2019 Auburn University | Lab Instructor (Simulation) - <i>Strategic Management</i> (4 sections) MNGT 4800 - Overall Instructor Rating: 5.24/6 |
| Spring 2019 Auburn University | Lab Instructor (Simulation) - <i>Strategic Management</i> (4 sections) MNGT 4800 - Overall Instructor Rating: 5.67/6 |
| Fall 2018 Auburn University | Lab Instructor (Simulation) - <i>Strategic Management</i> (4 sections) MNGT 4800 - Overall Instructor Rating: 5.63/6 |

Teaching Assistantships

GTA at The University of Texas at Arlington

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| Spring 2018 | Accounting Systems Analysis (3 sections) ACCT 5315 | Dr. Cherie Henderson |
| Fall 2017 | Introductory Accounting (3 sections) ACCT 3301 | Dr. Bin Srinidhi |
| Spring 2017 | Introductory Accounting (3 sections) ACCT 3301 | Dr. Bin Srinidhi |

Fall 2016 Cost Accounting (3 sections) ACCT 4302

Dr. Nandu Nagarajan

TA at Indian School of Business, India

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| Financial Strategies for Value Creation (FSVC) | Dr. Sreeni Kamma (2013, 2014) Dr. Simi Kedia (2012, 2015) |
| Capital Markets and Strategic Issues for Fund Raising (CMSIFR) | Dr. N. K. Chidambaran (2015) |
| Capital Raising Strategies for Corporations (CRSC) | Dr. Simi Kedia (2014, 2015) Dr. Amar Gande (2013) |
| Financial Valuation of Technology Business (FVTB) | Dr. Rajiv Banker (2013, 2014) |
| Financial Accounting for Decision Making (FADM) | Dr. Mary Lea McAnally (2012) Dr. Paul Simko (2013, 2014) Dr. Shivaram Rajgopal (2015) |
| Managerial Accounting for Decision Making (MADM) | Dr. Shiva Sivaramakrishnan (2011, 2013) Dr. Nandu Nagarajan (2012, 2014) |

HONORS AND AWARDS

Academic Associate of the Year – Executive MBA – 2014

Academic Associate of the Year – MBA – 2014

Academic Associate of the Year – MBA – 2013

SOFTWARE SKILLS

- Stata 14.0, Lisrel 9.3, SAS 9.4, Python
- Boardex, SDC Platinum, Compustat, CRSP, ISS, Crunchbase, Venture Intelligence, USPTO
- Oracle 9i (SQL, PL/SQL, D2k) and Oracle Applications 11i, 12i (ERP)
- Business Objects (6.X, XI R2) (Business Intelligence tool)
- MS Word, MS Excel

CONFERENCES ATTENDED

Academic Conferences

- Southern Management Association, Oct 2022.
- Academy of Management Conference 2022 (virtual mode).
- Academy of International Business Conference 2021 (virtual mode).
- Southeast Management Doctoral Student Consortium, Alabama, Nov 2020 (virtual mode).
- Southern Management Association, Oct 2020 (virtual mode).
- Academy of International Business Conference 2020 (virtual mode).
- MMRC Conference, Auburn, Alabama, Feb 2020.
- Southeast Management Doctoral Student Consortium, Alabama, Nov 2019.

- Early Stage Doctorial Consortium, 2019. Southern Management Association, Norfolk, Virginia.
- Lonestar Accounting Research Conference, UT Arlington, Dallas, Dec 2017.
- Ninth Accounting Research Conference, Indian School of Business, India, Dec 2015.
- Eighth Accounting Research Conference, Indian School of Business, India, Dec 2014.
- Summer Finance Research Conference, Indian School of Business, India, Aug 2014.

Industry Conferences/ Summits

- TechSparks 2021 (virtual mode); Techsparks 2022 (virtual mode)
 - Techsparks is a startup-tech summit for Indian entrepreneurs, venture capitalists, and other investors conducted by a platform called YourStory.
- Fintech Summit 2022 (virtual mode)
 - Fintech Summit is a summit conducted by a platform called Inc42 with speakers from India's top fintech and BFSI.

PROFESSIONAL AFFILIATIONS

Academy of Management (AOM)
 Academy of International Business (AIB)
 Southern Management Association (SMA)
 ANZ International Business Association (ANZIBA)
 Strategic Management Society (SMS)

PROFESSIONAL EXPERIENCE

Academic experience

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| Jan 2020 – till date | Instructor, Strategic Management MNGT 4800, Auburn University, AL, USA |
| Aug 2018-Dec 2019 | Instructor (Simulation) Strategic management MNGT 4800, Auburn University, AL, USA |
| Aug 2016 – Apr 2018 | Teaching Assistant (GTA), the University of Texas at Arlington, TX, USA |
| Sept 2015 – July 2016 | Research Assistant, Indian School of Business, Hyderabad, India |
| July 2013 – Aug 2015 | Sr. Teaching Assistant, Indian School of Business, Hyderabad, India |
| July 2011 – June 2013 | Teaching Assistant, Indian School of Business, Hyderabad, India |

Non-academic experience

- Customized ERP systems (Oracle Applications) as per the business requirements
- Generated business intelligence (BI) reports using SAP Business Objects

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| Jan 2008 – July 2008 | Senior Software Engineer, Satyam Technologies, Hyderabad, India |
| Jan 2007 – Dec 2007 | Senior Consultant, Satyam Technologies, Hyderabad, India |
| Mar 2006 – Oct 2006 | Senior Consultant, Zensar Technologies, Pune, India |
| Jan 2005 – Mar 2006 | Technical Consultant, Zensar Technologies, Pune, India |
| Sept 2003 – Nov 2004 | Technical Consultant, Cybrid Software Solutions, India |
| Nov 2001 – Apr 2003 | Marketing Engineer, Harakchand Intl. Pvt. Ltd., India |
| May 2001 – July 2001 | Management Trainee (Internship), Ispat Steel Ltd., India |