# MASTER OF REAL ESTATE DEVELOPMENT CLASS OF 2021

## **FIRST YEAR**

FALL 2019

COURSE NO.	COURSE NAME	HRS.
RDEV 7136	PRINCIPLES OF REAL ESTATE DEVELOPMENT Provides instruction in the areas of real estate markets, finance, valuation, property law, building construction and design. It provides the basic tools necessary to continue on to more advanced course work.	3
RDEV 7146	REAL PROPERTY ANALYSIS Examines the development process, including project inception, site identification and property acquisition, development feasibility, the entitlement process, risk assessment and asset valuation, debt and equity financing, design, construction and project management.	3
RDEV 7126	FIELD STUDY –PHILADELPHIA, PA (SEPTEMBER 18-21, 2019) This intensive short course examines exemplary real estate development projects in different regions of the United States. Students will travel with MRED faculty to visit innovative projects and meet with industry leaders	1
TOTAL CREDIT HOURS		7

## SPRING 2020

COURSE NO.	COURSE NAME	HRS.
RDEV 7356	REAL ESTATE INVESTMENT ANALYSIS  Concentrates in depth on real estate investment including cash flow analysis, discount and capitalization rates as applied to valuation, risk analysis, and other investment analysis processes.	3
RDEV 7246	BUILDING DESIGN AND CONSTRUCTION PRINCIPLES Addresses issues of building design and construction that affect the viability of real estate projects from both a feasibility and management perspective. It will emphasize best management practices related to sustainable design and construction.	3
RDEV 7556	REAL ESTATE DEVELOPMENT LAW Examines the legal issues related to acquisition, planning, design, construction, development financing, property management, sales, leasing and taxation	3
TOTAL CREDIT HOURS		9

## SUMMER 2020

COURSE NO.	COURSE NAME	HRS.
RDEV 7436	REAL ESTATE PROJECT MANAGEMENT Explores the multifaceted roles and responsibilities of construction and development project management. Issues of scope, time, costs, staging, risks, and quality are addressed in lectures and through case studies.	3
RDEV 7236	REAL ESTATE MARKET ANALYSIS Provides in depth study of the fundamentals of real estate markets, both the physical and financial dimensions, including instruction in the techniques used to analyze supply and demand.	3
RDEV 7126	FIELD STUDY – SEATTLE, WA (JUNE 10—13, 2020) Second Field Studies in course of four.	1
TOTAL CREDIT HOURS		7

## **SECOND YEAR**

FALL 2020

COURSE NO.	COURSE NAME	HRS.
RDEV 7346	SITE PLANNING AND INFRASTRUCTURE  DEVELOPMENT Evaluates the role that site planning and infrastructure planning play in the conceptualization, feasibility and implementation of a real estate development project. Issues of environmental and ecological sustainability, low impact development, social and economic resilience, and green building techniques will be examined.	3
RDEV 7536	<b>REAL ESTATE SECURITIZATION</b> Introduces students to the analysis of mortgages, mortgage-backed securities and other structured financing. The course will cover the fundamentals of interest rate determination, yield curves, and borrowing/lending decision criteria.	3
RDEV 7126	FIELD STUDY – ULI-SAN FRANCISCO (OCTOBER 12-15, 2020) Third Field Studies in course of four.	1
TOTAL CREDIT HOURS		7

## **SPRING 2021**

COURSE NO.	COURSE NAME	HRS.
RDEV 7636	capstone project. This course is a real estate development synthesis project. Students will work in teams to analyze and develop a project on a specific site, for specific building type. The selected project will explore all aspects of real estate development, from project planning to project close-out.	5
RDEV 7446	contract Negotiations Defines the basic skills necessary to become an effective negotiator and communicator, including the planning and preparation of the necessary elements to advance a negotiation agenda.	1
RDEV 7126	FIELD STUDY – INTERNATIONAL TRIP (MARCH 5—15, 2021) Fourth Field Studies course	3
TOTAL CREDIT HOURS		9

### **RESIDENCIES:**

AUGUST 16 – 23, 2019	AUBURN UNIVERSITY CAMPUS
JANUARY 18 – 24, 2020	AUBURN UNIVERSITY CAMPUS
APRIL 24 – MAY 1, 2020	AUBURN UNIVERSITY CAMPUS
AUGUST 15 – 21, 2020	AUBURN UNIVERSITY CAMPUS
JANUARY 16 – 22, 2021	AUBURN UNIVERSITY CAMPUS
APRIL 28 – MAY 2, 2021	AUBURN UNIVERSITY CAMPUS

<sup>\*</sup> THE FIRST DATE OF EACH RESIDENCY REFLECTS THE DAY OF ARRIVAL, CLASSES WILL START THE FOLLOWING MORNING.

**DEGREE TOTAL: 39 HOURS** 

REVISED 6/4/2018

 $<sup>^{**}</sup>$  ALL RESIDENCY BASED CLASSES WILL START AT 8:00 AM WITH THE EXCEPTION OF THE INITIAL RESIDENCY. IT WILL OPEN WITH A BANQUET AT 6:30 PM.

<sup>\*\*\*</sup> GRADUATION IS CURRENTLY SCHEDULED FOR SATURDAY/SUNDAY, MAY 1-2,

<sup>\*\*\*\*</sup> RESIDENCY DATES ARE SUBJECT TO CHANGE.